

Partnering with Goldman Sachs Asset Management, a leader in the global thematic investing space, we're introducing an exciting new investment opportunity to give clients access to megatrends that are redefining the investment space.

# **Goldman Sachs Asset Management**

Goldman Sachs Asset Management is a global leader in the thematic investing space, with over 20 years of experience and a strong management track record.



### Global megatrends overview

In this changing world, trends are emerging that are set to transform investment markets globally. Four megatrends in particular have been globally recognised as macroeconomic forces that will fundamentally shape the world going forward, including some of society's biggest challenges – and opportunities.

#### The four megatrends redefining the investment space



Technological advancement

# Technological advancement

Increased connectivity and data are enabling machine-driven insights that could transform how we operate. With younger generation's increasing comfort in using technology, new business models and opportunities will emerge.

The artificial intelligence market will grow to a \$190 billion industry by 2025

Source: MarketsandMarkets™ analysis as at February 2018. There can be no assurance that the forecasts will be achieved.



environmenta sustainability

# Environmental sustainability

The urgent threats of climate change and damage to the environment leave global economies no choice but to turn to green alternatives for energy, food and transport.

Need for green alternatives; United Nations predicts a 40% shortfall of available global water supply by 2030

Source: United Nations press release as at September 2016. There can be no assurance that the forecasts will be achieved.



Future of healthcare

# Future of healthcare

Genomics and precision medicine are set to revolutionise healthcare. With continued innovation in gene mapping and sequencing, paired with the decreasing cost of doing so, personalised treatments with improved outcomes are becoming the way forward.

The cost of genome sequencing has decreased by 99.99% since 2000

Source: Illumina, NHGRI, US Census Bureau as of 2019.



New-age

#### New-age thinking

Millennials have become the world's most powerful consumer force. With 2.3 billion people, the Millennials are the largest consumer cohort. As they enter their prime earning years and increase their spending, they will drive a new age of consumption.

Sharing economy expected to increase its overall share in the economy

from 1.9% in 2013 to 50% by 2025

as traditional operating models become irrelevant.

Source: Scout Digital Training as of 2019. There can be no assurance that the forecasts will be achieved

# **Introducing the Discovery Global Megatrends Fund**

The Discovery Global Megatrends Fund will provide clients with unique exposure to these four fundamental trends, by equally allocating to four Goldman Sachs Asset Management equity portfolios – each focusing on a specific megatrend. The Discovery Global Megatrends Fund is available on all local and global products, except Flexible Investments.



Offered on both our local and offshore platforms

**ZAR & USD** 

## Important information about investing in this fund

The Global Megatrends Fund is a portfolio within an investment policy issued by Discovery Life Limited. Discovery Life is the owner of the underlying GSAM funds (ZAR) or an equity linked note (USD) giving exposure to the funds.



#### Equal allocation to four top-performing equity portfolios

# 25% Technological advancement

Goldman Sachs Global Future Technology Leaders Equity Portfolio

Invests primarily in equity securities of companies around the world that have the potential to benefit from technology proliferation.

# 25% Environmental sustainability

Goldman Sachs Global Environmental Impact Equity Portfolio

Invests primarily in equity securities around the world that are aligned to the key themes associated with solving environmental problems.

# 25% New-age consumer

Goldman Sachs Global Millennials Equity Portfolio

Invests primarily in equity securities of companies around the world that have the potential to benefit from the behaviour of the millennial generation.

# **25%** Future of healthcare

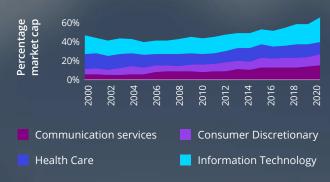
Goldman Sachs Global Future Healthcare Equity Portfolio

Invests in companies all around the world that have the potential to benefit from trends in the healthcare sector, including advancements in genomics, precision medicine, life extension and robotic surgery.

### Sector growth

With the technology, healthcare and communication services sectors of the Standard and Poor's 500 (S&P) seeing an increase in market share over the past decade, it is clear that these sectors are providing investors with growth potential.

#### S&P % sector market cap over time



Source: einvestingforbegginners.com as of 29 October 2020

#### Risk profile

The Discovery Global Megatrends Fund caters for a high-risk profiled client who wants access to various markets and sectors with the potential of benefiting from the four key megatrends.



In addition to the possibility of enhanced growth from exposure to these megatrends, the Discovery Global Megatrends Fund can provide enhanced portfolio diversification. This is done through access to sectors and industries not available for investment in South Africa. In addition, the megatrends show very low correlation to one another, suggesting that clients can improve their investment portfolio risk-return profile through the Discovery Global Megatrends Fund.

#### Correlation

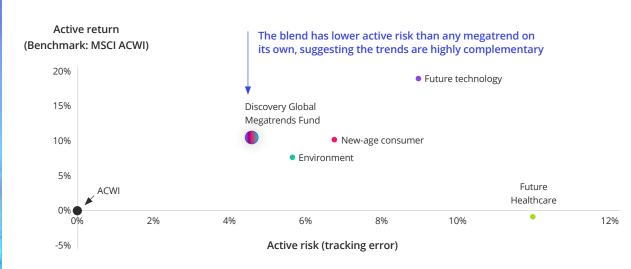
Low correlation between trends suggests the ability to create an enhanced risk-return profile when used in combination.

	Environment	Future Healthcare	New-age consumer	Future technology
Environment	1.00	-0.19	0.15	0.26
Future Healthcare	-0.19	1.00	0.17	-0.10
New-age consumer	0.15	0.17	1.00	0.59
Future technology	0.26	-0.10	0.59	1.00

Source: GSAM. As of January 2021. For illustrative purposes only.

#### Comparison between return, active risk of individual thematic portfolio and combined

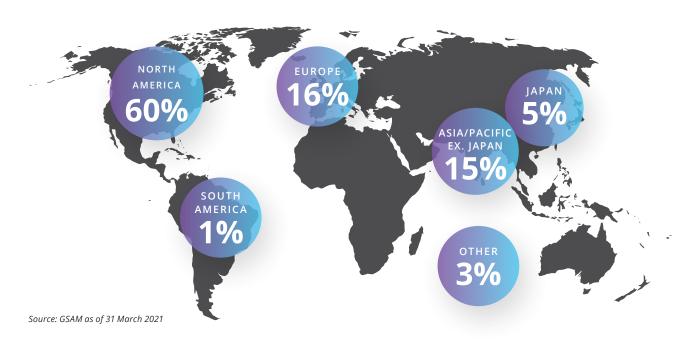
Each of the megatrends offers returns above that of the MSCI ACWI benchmark, however, there is substantial risk-underlying each trend. By combining the megatrends equally, we are able to create a fund that offers a better risk-adjusted return.



Source: GSAM. As of January 2021. Benchmark is MSCI ACWI. For illustrative purposes only.

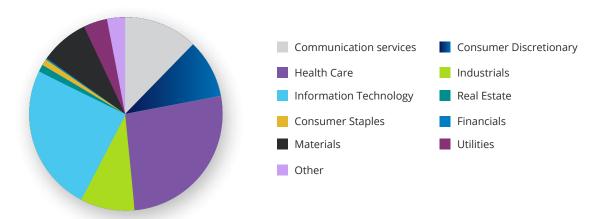
## Fund profile

#### Geographic allocation



The Discovery Global Megatrends Fund comprises of assets that span across the globe, providing investors with geographic diversification and exposure to some of the largest economies in the world.

#### Equity sector allocation



The portfolio invests in a wide range of sectors, meaning Investors can also enjoy the benefits of equity sector diversification.

#### **Integration**



Qualifies for boosts, fee discounts, currency enhancer and integration

#### **Asset management fee**



Annual asset management fees Local: **1.75%** | USD: **1.65%** 

## Rebalancing



Rebalanced twice a year

### Past performance

To illustrate how these secular themes or megatrends have affected the investment space over the last five years, consider the graph below. It shows how companies that are aligned to secular growth themes have performed relative to those that are not.

#### S&P % sector decomposed



- Disrupted/Shares misaligned to secular growth themes
- Disruptor/Shares aligned to secular growth themes

— S&P 500

Source: GSAM, based on the proprietary research of the Fundamental Equity team, as of December 2020. Past performance does not guarantee future results, which may vary

We also see this strong performance of thematic-style investment in the performance of the underlying Goldman Sachs equity portfolios which comprise the Discovery Global Megatrends Fund. Each of these portfolios individually focuses on current and relevant trends that are shaping the world around us and as a result have been strong relative to the respective MSCI indices.

	Tech advancement	Environmental sustainability	New-age consumer	Future of healthcare
Allocation	25%	25%	25%	25%
Underlying equity portfolio	Goldman Sachs Global Future Technology Leaders Equity Portfolio	Goldman Sachs Global Environmental Impact Equity Portfolio	Goldman Sachs Global Millennials Equity Portfolio	Goldman Sachs Global Future Healthcare Equity Portfolio
Return in USD	82.68% 59.24% 1-year VS MSCI ACWI return select IT*	86.78% 45.75% 1-year VS MSCI return World	72.41% 49.62% 1-year VS MSCI return ACWI Growth	<b>20.1%</b> 1-year return of MSCI ACWI Health Care*
Equity holdings sample	<ul><li>Marvel</li><li>Mercado Libre</li><li>MediaTek</li><li>Servicenow</li><li>Snapchat</li></ul>	<ul> <li>DS Smith</li> <li>Ecolab</li> <li>Infineon</li> <li>Next Era Energy</li> <li>Schneider</li> </ul>	<ul> <li>Alphabet</li> <li>Amazon</li> <li>Facebook</li> <li>Next Era Energy</li> <li>Tencent</li> </ul>	<ul> <li>Catalent</li> <li>Guardant Health</li> <li>Lilly</li> <li>Neurocrine</li> <li>Perkin Elmer</li> </ul>

Please note that past performance is not indicative of future performance. Figures are for illustrative purposes only. Source: Performance data from GSAM and MSCI as of 30 April 2021.

<sup>\*</sup> As there is less than one year's past performance data for the Goldman Sachs Global Future Healthcare Equity Portfolio, the MSCI ACWI Health Care Index has been used to illustrate indicative past performance.

**Discovery Invest** 

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